

ZIWEI WANG BRAND BOOK

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Brand Positioning Statement

For Younger generation and made for people who looking for bold design and eye-catching promotions. The Ziwa Design empowers the younger generation with a bold and vibrant design experience, redefining artistic expression and creating a dynamic space that resonates with contemporary aesthetics. Unlike conventional design services, Ziwa Design's approach is tailored to captivate and engage, ensuring each project not only meets but exceeds the expectation.

ZIWEI WANG

ZIWA DESIGN

DESIGNZIWA@SMAIL.ASATATE.EDU

8708978063

WWW.ZIWADESIGN.COM



@ZIWA.DESIGN



@ZIWA DESIGN

LOGO



MARK



LOGOTYPE



BRAND POSITIONING STATEMENT

For Younger generation and made for people who looking for bold design and eye-catching promotions. The Ziwa Design empowers the younger generation with a bold and vibrant design experience, redefining artistic expression and creating a dynamic space that resonates with contemporary aesthetics. Unlike conventional design services, Ziwa Design's approach is tailored to captivate and engage, ensuring each project not only meets but exceeds the expectation.

COLOR PALETTE









PATTERNS



















TYPEFACES

Kingthings Clarity ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!?,.

Avenir Roman ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!?,.

INSPIRATION









VISUAL GUIDELINES



LOGO COMPONENTS

The logo may be separated into two symbols, the mark and logotype, to be used independently.





CLEAR SPACE REQUIREMENTS

The clear space is determined by the height of the letter "D" .

No elements should be positioned within the margins formed by "D".



MINIMUM SIZE



The minimum size for the logo is one inch in width. Anything smaller causes the risk of losing legibility to increase.

COLORS





This is the only acceptable color variation of the logo.



When color is not available, black and white or reverse treatment may be used.



UNACCEPTABLE LOGO USAGE



The logo may not be stretched in any way or form.



The logo may not be cropped in any way or form.



The logo should not use colors outside of the color palette.

PRIMARY TYPOGRAPHY

Sans Serif

Sans Serif is required to use for this brand. The prefered sans serif typeface is Avenir Black and Avenir Roman. No Serif should be use for this brand.



The Avenir Black should be used for titles and small amounts of text.

Avenir ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!?,.



The Avenir Roman should be used for body copy, call-outs, and large amounts of text.

Avenir Roman

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

1234567890!?,.

ALTERNATIVE TYPOGRAPHY

Sans Serif

If our preferred typeface is unavailable, please use Arial Bold and Regular.



The Arial Bold should be used for headlines, captions, and small amounts of text.

Arial

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!?,.



The Arial Regular should be used for body copy, call-outs, and large amounts of text.

Arial

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890!?,.

BUSINESS CARD



LETTERHEAD



Letterhead

When using the letterhead, all text should fit within 0.5 inch margins on the left, bottom, and right sides, as well as a 1.5 inch margin from the top. With 14. pt space between lines, body text should be 9.5 pt.

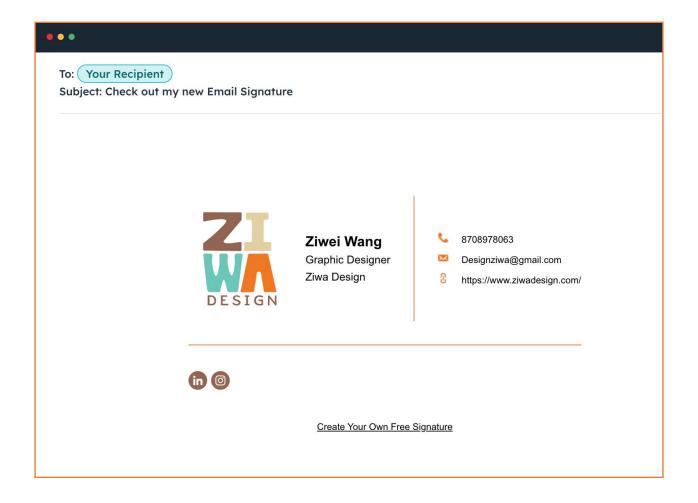






SOCIAL MEDIA MARK





RESUMÉ



ZIWEI WANG

@ZIWA.DESIGN

870.897.8063

Bē ZIWA DESIGN

WWW.ZIWADESIGN.COM

DESIGNZIWA@GMAIL.COM

TIWA DESIGN

EDUCATION

Bachelor of Fine Arts in Graphic Design

Arkansas State University

RELEVANT COURSES

- Advanced Digital Illustration
- Information Design
- Interaction Design
- Identity System
- Design Entrepreneurship
- Professional Practice
- Portfolio Capstone
- 2D Animation & Graphics
- Principles Of Macroeconomics

SKILLS

- Adobe Creative Suite
- Information Design
- Web Design
- Procreate
- Identity Design
- 2D Animation
- Prototyping
- HTML / CSS
- Multilingual (Mandarin / Cantonese / English)

PROFESSIONAL EXPERIENCE

Oct 2023 - Present | Arkansas State University

Jonesboro, AR | Digital Tutor

Help college students learn digital design skills.
 Emphasized the use of Adobe Creative Suite and printing techniques.

Aug 2023 - Dec 2023 | ZIWA Self-Made Pop-Up Shop

Jonesboro, AR | Designer, Business Owner

- Created different self-made products for sale at a local pop-up shop.
- Interacted with clients and arranged table settings.

June 2023 | Private Party

Wuhan, China | Graphic Designer

• Designed poster and invitation for birthday party.

Aug 2023 | Freelance Work

Jonesboro, AR | Illustrator

 Commissioned to create digital illustration for client's personal social media profile.

SERVICE

Sep 2019 | Spring Festival Garden Event

Guangzhou, China | Volunteer

- Plan and lead games in the event
- Created handmade charity works for fundraising





REFERENCE

Xinyue Lin

KOL Tutor Arkansas State University 500N.Caraway Rd, AR 72401 Xinyue.lin@smail.astate.edu (916)502-2004

Tutor

Amy Moody-Qualls

Instructor of English Arkansas State University Hss-4142 amoodyqualls@ASTATE (870)972-3043

Instructor

Alice Liu

CEO of Merch Pier Merch Pier Boston, US alice@merchpier.com 314-681-8632

Supervisor











CORRESPONDENCE



February 21, 2024

Dear Ms. Hand;

I write this letter to express my interest in the Art Director position advertised on your company's website. From day one, I believe my contributions to the team at Paradigm Marketing & Creative could be a worthwhile addition.

After comprehensive study for my Bachelor of Fine Arts in Graphic Design degree obtained at Arkansas State University, I possess a wide range of abilities that combine innovative art and design principles. Furthermore, my expert knowledge of Adobe Creative Suite, photography, illustration, and information design will allow me to play a crucial role in implementing your leadership and creative initiatives.

The following are highlights of my skills and accomplishments:

- Multilingual Communication Expertise: Fluent in English, Mandarin, and Cantonese, enabling effective communication in a multilingual environment.
- Interaction Design and Web Development Proficiency: Demonstrated experience in interaction design through the completion of several projects, highlighting expertise in web design, digital media formats, and multimedia production.
- Design Education and Mentorship: Experienced in assisting college students as a Digital Tutor, focusing on digital design software, and advanced printing techniques.

Enclosed are my resumé and references for your review. You may also view my portfolio of work at www. ziwadesign.com or learn more about me on Instagram @ziwa.design. I welcome the opportunity to discuss how my skills and strengths can best serve your company. I will contact you this week, or please feel free to reach me at 870-897-8063 or Designziwa@gmail.com.

I look forward to speaking with you and appreciate your valuable time and consideration.

Sincerely,

Ziwei Wang





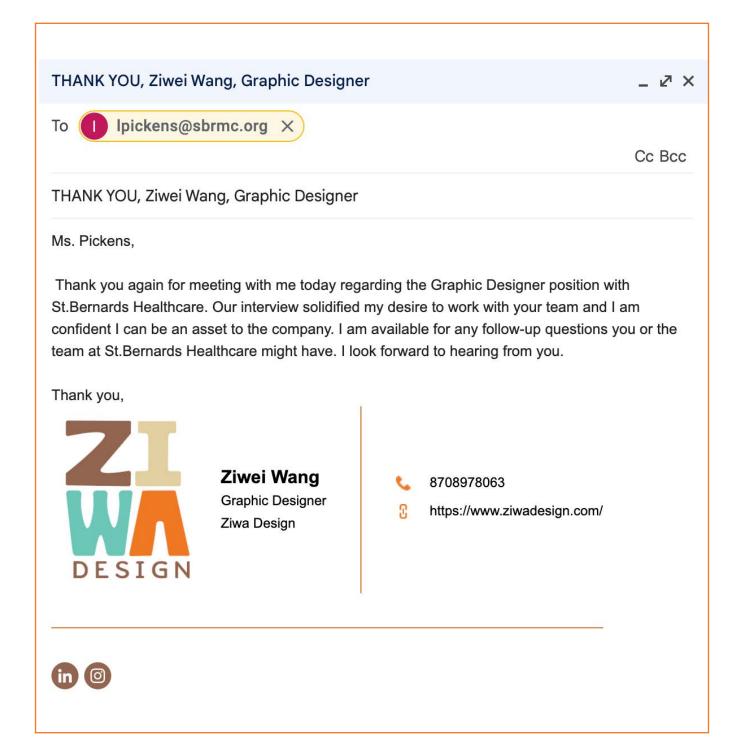
















ABOUT PORTFOLIO HOME RESUME CONTACT

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ABOUT PORTFOLIO HOME RESUME CONTACT









Deck of Cards

Food Delivery

Matchbook

Inform





About Me

Ziwei Wang

Hi my name is Ziwei Wang, i'm a student at Arkansas State University major in Graphic Design. I'm passion about illustration, painting and photography.

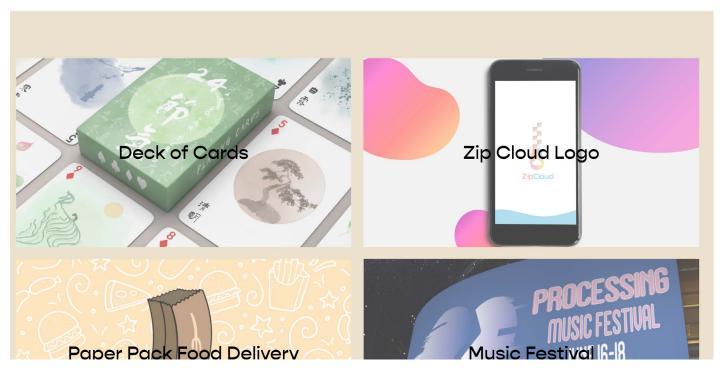
CONTACT

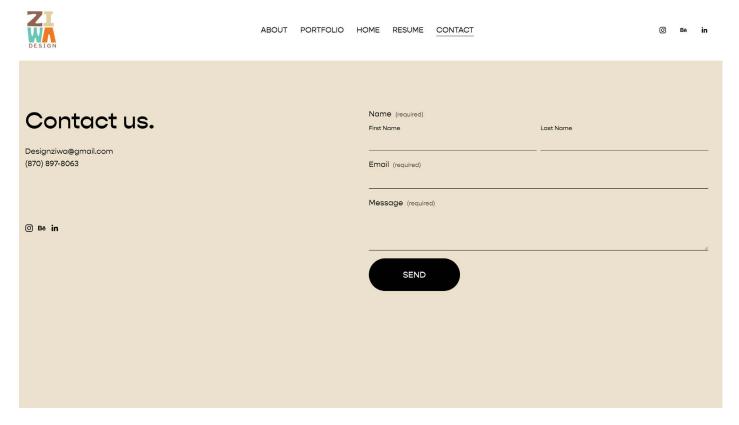
EMAIL BEHANCE INSTAGAM



DOWNLOAD HERE









SOCIAL MEDIA MISSION STATEMENT

We use social media to connect with people who love design as much as we do. Our goal is to share inspiring and practical design tips, showcase our latest projects, and spark creativity among our followers. Through our posts, we aim to build a community of design enthusiasts, help them enhance their own spaces, and grow our brand. We're committed to being genuine and transparent, always reflecting our passion for design in everything we share.

SUNDAY

2 pm

Post a to-do checklist / week at a glance calendar #GETCREATIVE

7pm



Check Instagram, reply to posts and comments.

in Check Linkedin.

MONDAY

8am

Check Instagram, reply to posts and comments.

in

Check Linkedin.

10am



Share a designer's work to story, @mention them. Add it to highlight. #ARTISTSUPPORT

2pm



Create a post or a short video showing project steps. #How to

TUESDAY

8am

0

Check Instagram, reply to posts and comments.

in

Check Linkedin.

10am



Introduce a weekly theme or challenge. #WEEKLY CHALLENGE

2pm



Post a story from a client highlighting their experience working with me.

in

Share my Instagram post on Linkedin. #TESTIMONIAL TUESDAY

WEDNESDAY

8am



Check Instagram, reply to posts and comments.

in

Check Linkedin.

10am



Post a specific question about the design.

2pm



Post a project i'm working with. #CREATIVEPROCESS

THURSDAY

8am

Check Instagram, reply to posts and comments.

in

Check Linkedin.

10am



Share photos or videos from a event I attended. #EVENT

2pm



Share a style on current trend and talk about my own thoughts

4pm



Share a previous project i've finished. #CREATIVEWOrk

10am



Check Instagram, reply to posts and comments.

FRIDAY

in

Check Linkedin.

11am



Post my latest completed design project. #CREATIVEWORK

4pm



Share an arist to story, @mention them. Add it to highlight. #ARTISTSUPPORT

SATURDAY

10am



Check Instagram, reply to posts and comments.

in

Check Linkedin.

12pm



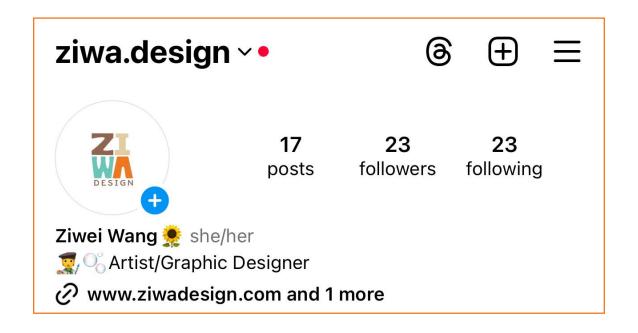
Post a photo of something that inspired me today.

2pm



Post a photo of my workspace. #MYWORKSPACE

@Ziwa.Design



To-Do List



Weekly Challenge

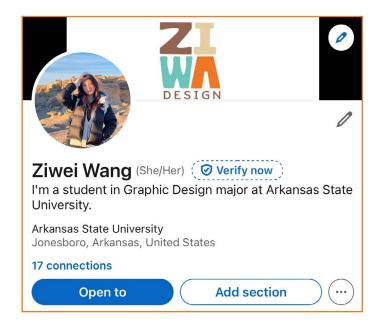


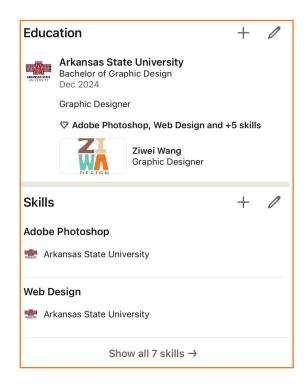
Question about Design

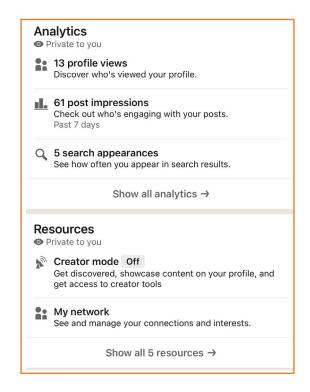


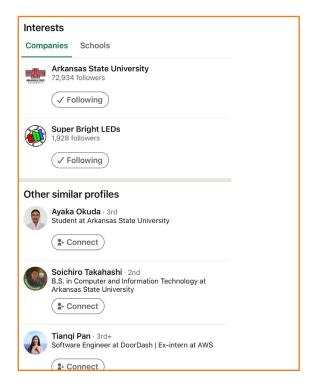
LINKEDIN

@Ziwei Wang

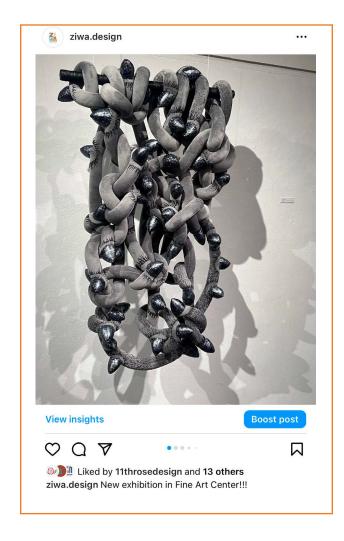






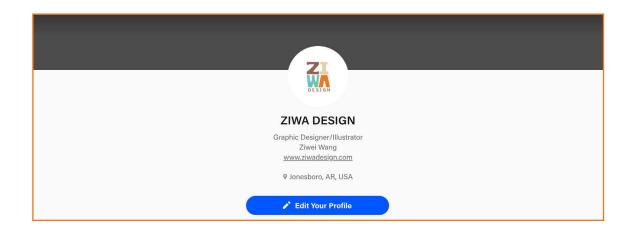


Share my instagram post to Linkedin.





@Ziwa Design







BUSINESS PLAN A | GRFX-4503 PROFESSIONAL PRACTICE | SPRING 2023

IDENTITY:

What's your full name?

Ziwei Wang

Would you like to create a brand that refers to you as a person or you as a thing? In other words, do you want to have a business that is known by your name or by another name?

I would like to have a brand relate to my name. The reason why I want that is because i want to have a personal brand.

What is the location of your business? If you do not know yet, state your ideal location. Or you could explain something like "A large city in the U.S." or "A medium-sized city in the northeast region of the U.S."

I want to locate my business in Los Angles , United States. LA is a big city and it has lots of artist there , and the salary in

LA is highest as I know.

Where would you rather work (when the pandemic clears and you have a choice)? Virtual from home or at a physical office?

I would rather to work at home because I feel more comfortable at home.

S.W.O.T.

A **S.W.O.T** can help you assess the strengths and opportunities you currently have so you can map the shortest path to your goals. It will also help you understand any obstacles in your path, whether they are outside of you, or internal. Creating a S.W.O.T analysis of your creative business can be extremely useful as a way of identifying potential difficulties and opportunities for your business and for yourself.

- Strengths and Weaknesses are internal aspects of you and your business.
- Opportunities and Threats are external aspects of you and your business.

Use each section to identify problems and solutions in other sections. You can use your strengths to spot related weaknesses (EX "I am well-organized" is a strength, "I am too rigid" is a related weakness), then use that weakness to identify an opportunity, and so on. Think laterally when you are doing your SWOT analysis. Don't get caught up in analysis the whys of these, just jot them down as you think of them. Brainstorm!

For an example, CLICK HERE.

- S Strengths (internal/personal aspects that give you an advantage):
- 1. Creative
- 2. Good at executing
- 3. Paient
- W Weaknesses (internal/personal aspects that might hinder you or cause problems):
- 1. Too much thinking
- 2. Time Management
- 3. Slow
- 4. Lack of communication

- T Threats (external/public EX competition, government regulations, money, tech?):
- 1. Salary
- 2. Stress
- 3. AI

YOUR MISSION:

What drives you? What keeps you motivated? What are you passionate about?

My passion about art drives me the most, and my interests in design keep me motivated. I'm really passionate about to see my design in the market or people love my designs.

What is important to you in business?

For example, what are your ethics, values and reasons for being in this profession? Do you have creative work you specifically want to do? Answer this as if money or job availability didn't matter.

I think the most important thing in business is make people remember me.

YOUR FUTURE:

Where do you see yourself in 5 years? Not just location or "successful", but how will you be living?

I will work for some big companies to see how did they do design. The first five years are still a learning process for e and i need to see how can these brands/compines can be so successful.

Where do you see yourself in 10 years?

I will open my own business.

How are you going to make this 10-year goal happen?

I will save some money in first 5 years when i work for sombody else. Then i will open my own business.

YOUR PRODUCTS AND SERVICES:

Examine yourself and your skills before you start trying to find employment, whether that be through freelance and/or working for a company. You want to look for avenues and opportunities which play to your strengths.

Pick from this list and/or add additional items. After each one listed, describe what you offer in relation to this item. Specifically answer what your qualifications are in these areas and what factors will give you competitive advantages or disadvantages. You should have at least 3 items.

Advertising, Advocacy, Animation, Logo Design, Design Systems, Collateral, Marketing Strategy, Print Design, Book Covers, Social Media, Political Causes, Coding, Apps, Web, Drawing/Illustration, Fashion, Film/Video, Gaming, Motion Graphics, Interiors/Buildings, Performance, Photography, Painting, Illustration, Sculpture, Murals, Music Composition, Writing, Public Speaking, Teaching, Event Planning, Sales, Writing, UI/UX,

Social Media Content Creation (Platform?), Analytics, Creative Strategy, Problem-Solving, Mediation, Non-Profit (501c3) Experience, Grant-Writing, Entrepreneurship

Strength 1:

Drawing/ Illustration

Qualifications & Competitive Advantages:

I've taken two illustration courses.

Strength 2:

Social Media

Qualifications & Competitive Advantages:

I'm good at manage social media account so that i know how to promote the products and designs i made.

Strength 3:

Logo

Qualifications & Competitive Advantages:

I've designed many logos for different brands for school projects and personal projects.

Your competition:

Explain what you think your direct competition might be in relation to the following. Describe the qualities of an imagined person/group who would be competition. In other words, who would be hired instead of you?

Creativity/Ideation:

People who have more unique ideas than me or people who are really sensitive in art/ design.

Training:

People who get master degree.

Experience:

People who worked for many big companies in their design department and graduated from a better university than me.

Specialty:

People who are really good at communication.

Your clients (VIA FREELANCE AND/OR FOR COMPANY AT WHICH YOU WORK):

Who is your ideal client(s)?

For example, is it a small local business owner with a new shop or do you want to do contract work for huge corporations with a ton of existing brand equity? Would you rather work an in-house shop instead of having multiple clients? OR do you want to do work for a non-profit or do some other form of advocacy all the time?

My ideal clients are either big companies or famous/rich people. They will sign contracts with me and set everything clearly. I would rather work an in-house shop because i need to be focus and i can't do high-quality design for multiple clients at one time.

Will the ideal client give you little or full control over the project scope?

Do you like a lot of direction or a little? If it's in the middle, be specific in your answer.

I think my ideal clients gives me a little control. They can at least give me some directions or show me some examples so that I can undstand their standards better. I also hope I can have some feedback after communicate with my clients.

- http://brentgalloway.me/want-to-freelance-successfully-write-a-business-plan-sample
- https://millo.co/17-tips-for-effective-freelance-business-planning
- https://creativeplusbusiness.com/wp-content/uploads/2014/02/TEMPLATE Business Plan for Creatives.pdf
- https://www.policygenius.com/blog/freelancers-taxes-quarterly-annually/
- https://carriedils.com/wp-content/uploads/2016/05/Roadmap-to-Your-Freelance-Business-Plan.pdf
- https://www.sba.gov/business-guide/plan-your-business/write-your-business-plan

BUSINESS PLAN B | GRFX-4503 PROFESSIONAL PRACTICE

What's your full name?

Ziwei Wang

YOUR FINANCIAL PLAN:

A traditional financial plan for business consists of the following at a minimum:

12-month profit and loss projection; cash-flow projection; projected balance sheet; and break-even calculation. This project will not be so demanding, nor specific.

First, do a cost-of-living analysis. Also research what is being charged in relation to where you will live and your experience level. **See Research Guide in project sheet.**

COST-OF-LIVING ANALYSIS:

What are your minimum expenses in relation to your business per month? If the costs you acquire are per quarter or year, do the math for the monthly cost.

Cost of basic Health Insurance:

\$594- St.Loius, Missouri

Where did you find this information? If it's a link, hyperlink its home page.

https://money.cnn.com/calculator/pf/cost-of-living/index.html

Cost of Equipment (Software and Hardware):

\$59.99/mo for Creative Clouds

\$1,799.99 for Macbook Pro M3

Where did you find this information? If it's a link, hyperlink its home page.

https://www.adobe.com/creativecloud/plans.html

https://www.apple.com/shop/buy-mac/macbook-pro/14-inch-m3

Cost of Website:

\$0-See Adobe, YouTube

Cost of Continued Education

\$0-See YouTube

Cost of Estimated Quarterly Taxes Set Aside Per Month (1/3 rule set aside 4 times a year): \$4,167

Briefly explain your math.

Annual income: \$50,000/yr, Monthly income: \$50,000 / 12 = 4,167,

Monthly taxes set aside (1/3 of your income):\$4,167/3 = \$1,389

What I pay the government every 3 months, which is 4 times a year >>

 $$1,389 \times 3 = $4,167$

TOTAL ESTIMATED COST PER MONTH:

\$2.132

What are your minimum projected PROFITS in relation to your business and its expenses per month? Replace month with year or quarter to match expenses if necessary.

How much will you charge?

I will charge an hourly rate of \$40.

How many days of the week will you work?

I will work 5 days of the week.

How many hours per week do you expect to be billable?

40 hours per week.

TOTAL ESTIMATED PROFIT PER MONTH:

\$4,138

FINANCIAL FORMS



ESTIMATE

The following is an estimate from Ziwa Design for work. This is neither an invoice, nor a quote. See plans from meeting notes to provide the expected total of hours.

Thank you for this opportunity!

Date: Date

Job Number: Job or Invoice #

Client Name: Company (or Person's) Name Here

Address: Street Address Here; City State Zip

Phone: XXX.XXX.XXXX

PROJECT DESCRIPTIONS

Name of Project

Notes: List any notes from meetings or other information provided by client.

Materials: If client has requested specific materials, list here. Otherwise remove.

Timeline: No rush charges. Timeline discussed when estimate approved. If job will be rushed, explain here and increase

rate.

Rate: \$XX/hr

Hours:

Revisions:

• Explain here what you will receive and what is expected.

• More here. Included everything, including the time to pre-press files.

• Revisions beyond those listed will incur hourly charges.

Total: \$XX

PROJECT DESCRIPTIONS

Name of Project

Notes: List any notes from meetings or other information provided by client.

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Timeline: No rush charges. Timeline discussed when estimate approved. If job will be rushed, explain here and increase rate.

Rate: \$XX/hr

• Explain here what you will receive and what is expected.

Hours:

• More here. Included everything, including the time to pre-press files.

Revisions:

• Revisions beyond those listed will incur hourly charges.

Total: \$XX



500N.CARAWAY RD#415, JONESBORO, AR 72401

WWW.ZIWADESIGN.COM

DISIGNZIWA@GMAIL.COM



QUOTE

The following is a quote from Ziwa Design for work.

This is not a legally binding contract, nor an invoice.

See meeting notes to provide the expected total of hours.

Thank you for this opportunity!

Date: Date

Job Number: Job or Invoice #

Client Name: Company (or Person's) Name Here **Address:** Street Address Here; City State Zip

Phone: XXX.XXX.XXXX

PROJECT DESCRIPTIONS

Name of Project

Notes: List any notes from meetings or other information provided by client.

Materials: If client has requested specific materials, list here. Otherwise remove.

Timeline: : Be clear on the time this project is due (or any due dates within the project.) Also state that if job is expected before this time, it will incur a rush charge. Be clear on what this increased rate or singular charge would be.

Total: \$XX

Revisions: 2

- Explain here what you will receive and what is expected.
- More here. Included everything, including the time to pre-press files.
- Revisions beyond those listed will incur hourly charges of \$XX/hr.

500N.CARAWAY RD#415, JONESBORO, AR 72401

WWW.ZIWADESIGN.COM

DISIGNZIWA@GMAIL.COM



INVOICE

Thank you for the opportunity to work with you!

All payments can be made to Ziwa Design and mailed to the address below. Please contact me with questions about this or any future work!

Date: Date

Job Number: Job or Invoice #

Payment Due: Date

Client Name: Company (or Person's) Name Here Address: Street Address Here; City State Zip

Phone: XXX.XXX.XXXX

PROJECT DESCRIPTIONS

Name of Project

Rate: \$XX/hr Hours:

Total: \$XX

- Explain briefly what was done. Be sure it matches to the estimate and quote at a minimum.
- If the project is not yet finished, state this.



500N.CARAWAY RD#415, JONESBORO, AR 72401

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Total: \$XX

Revisions: 2

- Explain here what you will receive and what is expected.
- More here. Included everything, including the time to pre-press files.
- Revisions beyond those listed will incur hourly charges of \$XX/hr.

500N.CARAWAY RD#415, JONESBORO, AR 72401

WWW.ZIWADESIGN.COM

DISIGNZIWA@GMAIL.COM











THANKS FOR READING MY BOOK!